

## Message Text

UNCLASSIFIED

PAGE 01 DAR ES 03186 011118Z

20

ACTION AF-08

INFO OCT-01 ISO-00 EB-07 /016 W  
----- 066637

R 010825Z SEP 76

FM AMEMBASSY DAR ES SALAAM

TO USDOC WASHDC

INFO SECSTATE WASHDC 2528

UNCLAS DAR ES SALAAM 3186

E.O. 11652: N/A

TAGS: BEXP, TZ

SUBJ: WTDR/FTI: TANZANIA COLT MOTORS LIMITED

REF: USDOC 13219; STATE 209729; DAR ES SALAAM 3093

1. TANZANIA 2. CNTRY CODE: 783 3. SER. NO: NA
  4. TANZANIA COLT MOTORS LIMITED
  - 4A. CODE: 4B. CODE: 4C. CODE: 4D. CODE:
  5. P.O. BOX 75, PUGU ROAD
  6. DAR ES SALAAM, TANZANIA
  7. ESTABL: 1970 8. EMPL: 150 9. SIZE: (19-X) LARGE
  10. REPUTATION: (22-X) GOOD
  - 11.
  12. RPT. DATE 09/76
  - 13A. 37111/1235 RETL.AGT.DIST.IMP. OF PASSENGER CARS INCL.  
STATION WAGONS
  - 13B. 37112/1235 SAME OF TRUCKS, TRUCK TRACTORS, CHASIS, VANS  
& PICKUPS
  - 13C. 37141/1235 SAME OF PARTS & ACCESSORIES FOR MOTOR VEHICLES
  - 13D. 37512/1235 SAME OF MOTORCYCLES
  - 13E. 35231/1235 SAME OF WHEEL TRACTORS & ATTACHMENTS
  - 13F. 35310/1235 SAME OF CONSTRUCTION MACHINERY & EQUIPMENT
  14. CONTACT: A. M. RAJPAR - TITLE: MANAGING DIRECTOR
  15. CABLE: TANCOLT 16. TELEX: 41140
  17. TEL: 63109
  18. FINANCIAL REFS: NATIONAL BANK OF COMMERCE, BANK HOUSE BRANCH,  
P.O. BOX 9031, DAR ES SALAAM
  19. TRADE REFS: J. I. CASE CO; JEEP INTERNATIONAL CORP.; MACK TRUCKS
- UNCLASSIFIED

UNCLASSIFIED

PAGE 02 DAR ES 03186 011118Z

INC., ALLENTOWN, PA. 18105

20. AGENCY REP. OF J.I. CASE CO., RACINE, WIS. 53403; JEEP INTERNATIONAL CORP., DETRIOT, MICH. 48232; WABCO, PEORIA, ILL. 61601.
21. SINCE ITS ESTABLISHMENT SIX YEARS AGO, THIS FIRM APPEARS TO BE EXPANDING VERY AGGRESIVELY. WITHIN THIS SHORT PERIOD, IT HAS ACQUIRED DISTRIBUTORSHIP OF JAPANESE AUTOMOBILES (COLT), TRUCKS (CANTOR & FUSO) AND MOTORCYCLES (KAWASAKI); U.S. TRACTORS AND CONSTRUCTION MACHINERY (CASE & WABCO) AND JEEP VEHICLES. FIRM ENJOYS ENTENDED TERMS OF CREDIT FROM JAPANESE SUPPLIERS AND ITS U.S. SUPPLIERS HAVE RECENTLY SOUGHT FCIA AND EXIM GUARANTEES FOR FURTHER SALES IN TANZANIA THROUGH COLT MOTORS. BANKING SOURCE REPORTS HEAVY TURN-OVER OF FOREIGN TRANSACTIONS BY THIS FIRM. FIRM IS GENERALLY REGARDED WITH GOOD ESTEEM AND UNDER SOUND FINANCIAL CONTROL. IT HAS ALSO EXPANDED ITS STORAGE AND SERVICING FACILITIES TO COPE WITH ADDITIONAL TRADING ACTIVITIES. IT IS RECOMMENDED AS TRADE CONTACT WITH U.S. FIRMS FOR ITS NORMAL BUSINESS TRANSACTIONS.
22. PREPARED BY: S.A. SULEMANJI APPROVED BY: D. WATERMAN  
AT: AMERICAN EMBASSY, DAR ES SALAAM  
SPAIN

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 SEP 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976DARES03186  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760331-0983  
**From:** DAR ES SALAAM  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t197609103/aaaadkdn.tel  
**Line Count:** 81  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION AF  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 STATE 209729, 76 DAR ES SALAAM 3093  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** cahillha  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 27 FEB 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <27 FEB 2004 by MaustMC>; APPROVED <14 JAN 2005 by cahillha>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTDR/FTI: TANZANIA COLT MOTORS LIMITED  
**TAGS:** BEXP, TZ  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006